

2025 Foundation Impact & Performance Report



Meghan Russell is grateful for donors who support the Mercy Health Neuroscience Institute in Toledo, OH, where she found answers to her worsening vision. Neurosurgery removed the massive brain tumor that was blinding her in one eye.

Honored as a High Performer for net fundraising returns, representing the top 25 percent of all U.S. and Canadian reporting organizations.



} 7 years
in a row!

From Our Board Chair

Dear friends of the Foundation,

After six rewarding years, my time serving as Board Chair of the Bon Secours Mercy Health Foundation concluded at the end of 2025. I find myself both grateful and fulfilled. The results of our work together have been deeply gratifying, and they remind me just how essential this Foundation is in supporting the ministry of BSMH today and amid a rapidly changing healthcare landscape.

What I’m most thankful for is our shared commitment to thinking big and aspiring to new heights. That mindset has fueled incredible momentum. In 2025, the Foundation exceeded its revenue target for the seventh consecutive year, raising more than \$126 million last year alone, and a cumulative \$620 million since 2020. It’s no surprise that we’ve continued to operate as a national High Performer recognized by the Association for Healthcare Philanthropy for seven years.

These outcomes don’t happen by chance. They happen because of passionate donors, engaged board members, dedicated leaders, and an exceptional Foundation team. As I continue to serve by stepping into the role of past-chair, I’m confident the Foundation is in capable hands. Linda Rigsby, our incoming chair, along with our strong board and talented staff, is ready to carry this work forward.

While my time leading is ending, the impact I’ve witnessed has made me a supporter for life. Serving or giving to the Foundation isn’t a one-time commitment. It’s something that draws you in and keeps your heart connected. Thank you for being part of that journey with me.

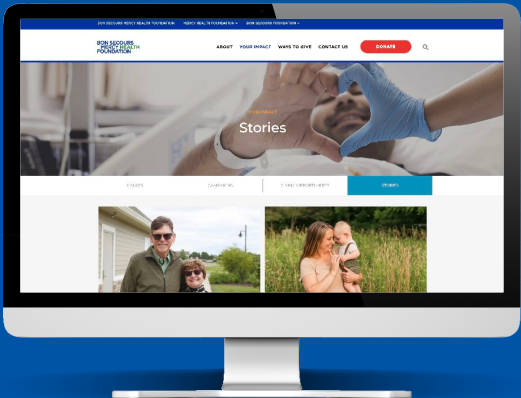


John Harris
John Harris, III
Chair, Bon Secours
Mercy Health Foundation
Board of Directors

BON SECOURS MERCY HEALTH Foundation

Contents

Consolidated & Market Results.....	4	Lima.....	20
Financial Overview.....	5	Lorain.....	22
Strategic Plan.....	6	Paducah.....	24
Baltimore.....	8	Richmond.....	26
Charleston.....	10	Springfield.....	28
Cincinnati.....	12	Toledo.....	30
Greenville.....	14	Youngstown.....	32
Hampton Roads.....	16	Glossary & Foundation Leadership.....	34
Irvine.....	18	Golf Invitational.....	36



View patient and donor stories and videos on our website

From Our President

Dear donors, board members, leaders and Foundation team,

As we reflect on 2025, I'm proud to celebrate another exceptional year for our Foundation. Together with our donors, partners, and colleagues, we exceeded our goals once again, strengthened our high performance culture, and delivered meaningful philanthropy to the communities we serve. These results are a testament to what's possible when purpose and performance move forward together.

This year also marks an important leadership transition on our Board. I want to extend my deepest gratitude to John Harris, whose steady guidance as Board Chair has positioned the BSMH Foundation for long-term success. In his six years, John led:

- Merger of foundation teams, boards and operations from two health systems to form BSMH Foundation
- Provided \$42 million of COVID relief to the ministry in 2020
- Implementation of two strategic plans
- Board-originated culture initiative
- Exceeding our fundraising target for all seven years since formation of the Foundation

John's vision, generosity, and dedication have left a lasting imprint, and we're grateful that he will continue to serve as Past Chair. At the same time, I am pleased to welcome Linda Rigsby as our new Board Chair. Linda has a deep commitment to our Mission and, under her leadership, we will continue the momentum of 2025 and pursue even greater impact ahead.

The future of our BSMH Foundation is bright. Thank you to everyone who made these and many other achievements in 2025 possible:

- Over \$126 million raised, exceeding target for the seventh consecutive year
- \$620 million in total revenue since 2020, averaging \$118 million over the past 3 years
- \$5.11 return on investment - the Foundation returns (or raises) \$5.11 for each dollar spent
- \$0.20 cost to raise a dollar - the Foundation spends \$0.20 to raise each dollar
- Through the first 3 years of the 5-year strategic plan, the Foundation has achieved 71% of \$500 million five-year target
- \$21 million in major gifts from individuals, a 203% increase from previous year

- Over \$9.3 million in planned giving
- \$41.8 million secured through government grant awards
- Increased number of Donor-Advised Funds to 20, holding over \$3.7 million in total funds
- Association for Healthcare Philanthropy (AHP) High Performer for 7 consecutive years
- Rachel Du, Director of Prospect Research Management and Analytics, recognized as AHP 40 Under 40
- Began offering operational support and digital fundraising infrastructure as a paid service to other small nonprofits that align with our mission and purpose
- Hosted our first ever in-person meeting of all Foundation staff, held in Cleveland
- Completed culture training and developed a culture improvement action plan focused on operating as One Foundation team and being more ambitious and creative in fundraising efforts to support the ministry
- Launched new major fundraising campaigns - mobile mammography, new patient tower at Mary Immaculate Hospital, regional EDs in Hampton Roads, a critical care patient tower at St. Mary's Hospital in Richmond, a new hospital and other facilities at Roper St. Francis in Charleston, and a strategy to increase philanthropy from individuals in addition to grants in Baltimore.
- \$1.4 million raised at the BSMH Foundation Golf Invitational in Sea Island, GA

As you can see, we have much to celebrate. Each accomplishment sets the stage for our future success. And success means more lives saved and improved through BSMH's healing ministry.

Gratefully,



Tim Koder

Tim Koder

President, Bon Secours Mercy Health Foundation
President & CDO, Mercy Health Foundation Greater Toledo

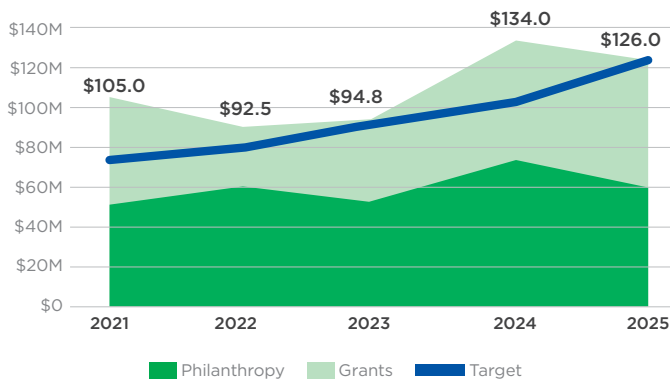
Foundation Impact Report

CONSOLIDATED RESULTS & MARKET PERFORMANCE



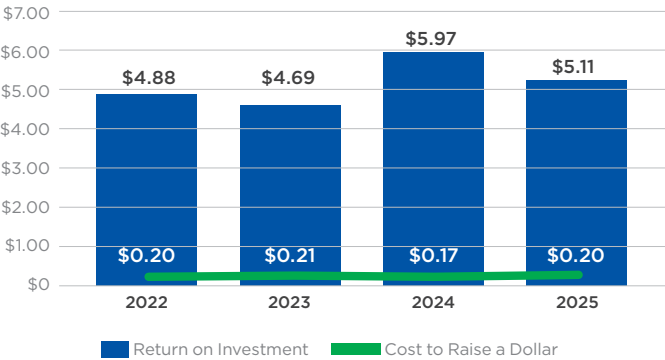
Target: Raise \$125 million
Aspirational goal: \$130 million

REVENUE & TARGET TREND
\$ IN MILLIONS



Target: \$4.33 return on investment
Target: \$0.23 cost to raise a dollar

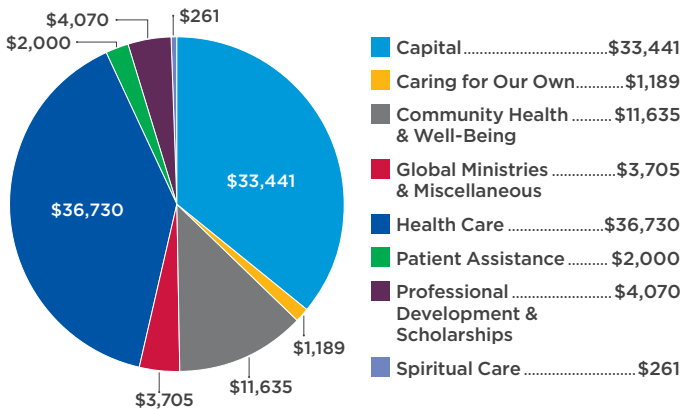
**RETURN ON INVESTMENT AND
COST TO RAISE A DOLLAR**



Target: Provide \$75 million in fund distributions to or on behalf of Bon Secours Mercy Health

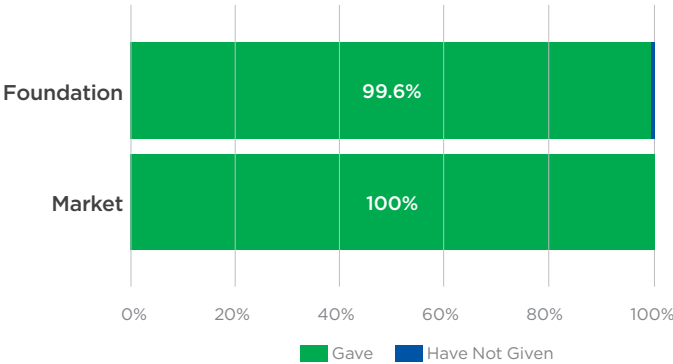
MINISTRY PHILANTHROPIC SUPPORT
\$93.03 MILLION

\$ IN THOUSANDS



Target: 100% Foundation board giving participation

BOARD GIVING PARTICIPATION



Foundation Impact Report

FINANCIAL OVERVIEW

Operating Performance YTD December 2025 (unaudited)

U.S. dollars in thousands

	ACTUAL	BUDGET	VARIANCE FAV (UNFAV)	2024
NEW REVENUE RAISED	\$126,033	\$125,000	\$1,033	\$134,047
Operating Expenses				
Employment Costs	\$19,006	\$21,815	\$2,809	\$17,289
Purchased Services	\$3,187	\$4,781	\$1,594	\$3,038
Supplies, Utilities, Travel, Other	\$2,365	\$2,126	(\$239)	\$1,940
Miscellaneous	\$125	\$139	\$15	\$198
Total Operating Expenses	\$24,683	\$28,862	\$4,179	\$22,465
Return on Investment	\$5.11	\$4.33		\$5.97
Cost to Raise a Dollar	19.6¢	23.1¢		16.8¢
Ministry Support	\$93,031	\$75,000	\$18,031	\$84,968

Includes Roper St. Francis Foundation

Consolidated Balance Sheet December 2025 (unaudited)

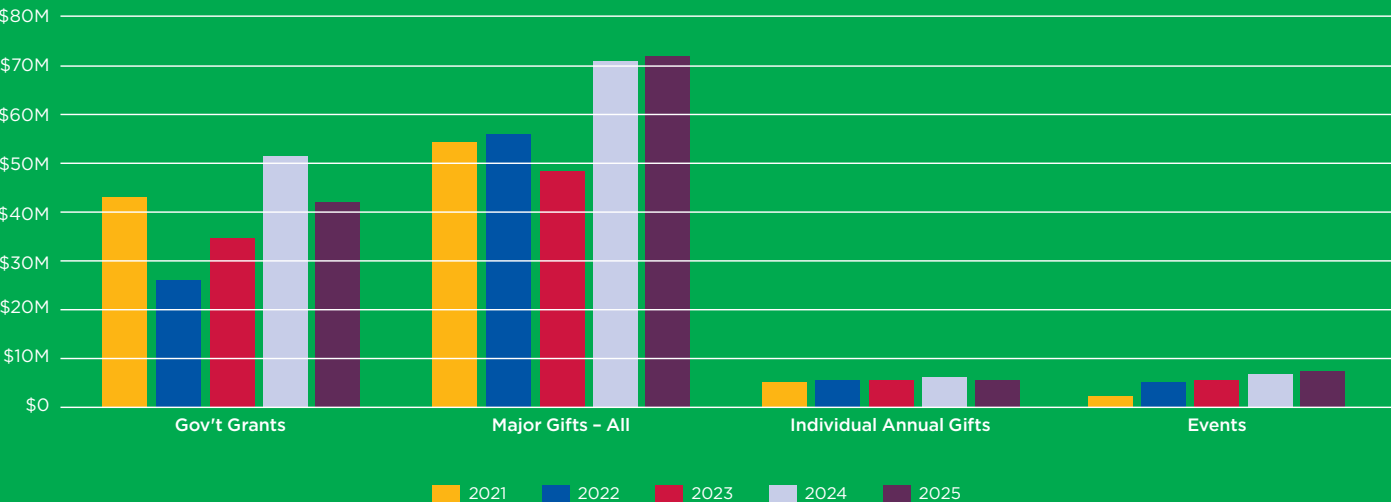
U.S. dollars in thousands

ASSETS	
Current Assets	
Cash and Cash Equivalents	\$5,855
Other Receivables	\$6,578
Prepaid Expense and Other Current Assets	\$663
Total Current Assets	\$13,096
Investments	\$446,641
Property and Equipment - Net	\$3,531
Other Assets	\$9,508
Total Assets	\$472,777

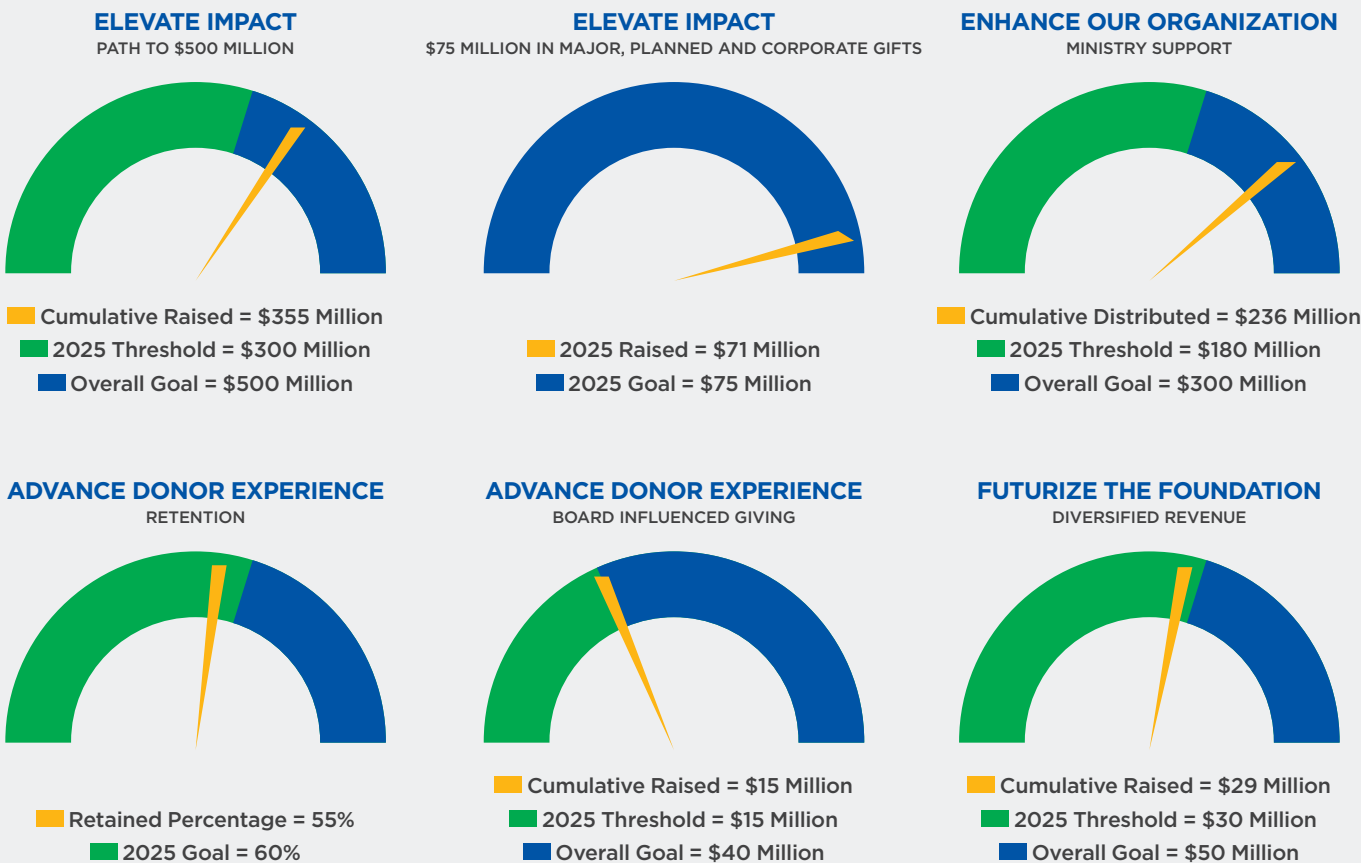
Excludes Roper St. Francis Foundation

LIABILITIES AND FUND BALANCE	
Current Liabilities	
Accounts Payable	\$6,193
Other Current Liabilities	\$1,403
Other Long-term Liabilities	\$1,363
Total Liabilities	\$8,959
Net Assets	
Without Donor Restrictions	\$203,451
With Donor Restrictions	\$260,367
Total Net Assets	\$463,818
Total Liabilities and Net Assets	\$472,777

Five-Year Fundraising Revenue by Source



Bon Secours Mercy Health Foundation Five-Year Strategic Plan KPI results through December 31, 2025



Achievements toward strategic plan goals

Goal: Elevate Impact

- Distributed cumulative \$236 million since adoption of the plan, achieving 79% of target.
- Implemented Highly Rated Major Gift (HRMG) meetings with market foundation presidents, prospect researchers, and planned giving team to collaboratively develop cultivation strategies for top donor prospects.
- Evaluated readiness to apply for, accept and manage grants in each market.
- Aligned goal setting and expense budget timelines to ensure all market foundation goals are approved by boards prior to December 31 annually.

Goal: Enhance Our Organization

- Evaluated foundation culture, developed action plan and launched peer-led training to create a high-performing culture.
- Gathered for first-ever All Foundation Associates meeting in June in Cleveland, OH.

Goal: Advance the Donor Experience

- Launched grateful patient referral program.
- Trained frontline caregivers on using the philanthropic consult request in Epic medical record.

Goal: Futurize the Foundation

- Introduced new BSMH Foundation Donor-Advised Fund (DAF) program to all staff.
- Increased number of DAFs by 233%, from 6 to 20 totaling \$3.7 million in assets.
- Began providing operations services to other nonprofits, including DAF, online giving and back office support.

"As a market foundation board chair, I can confidently say we're in the best position we've ever been in to make a meaningful impact in our community. With our local and systemwide strategic plans intentionally aligned, we've experienced some of our strongest years of charitable support for the Ministry. **Our board is unified around the system-level priorities, fully aligned with local market leadership, and more connected than ever to the shared resources across the BSMH Foundation. Most importantly, we've deepened our relationships with donors through initiatives like the Wyatt Society and our Donor-Advised Fund program."**

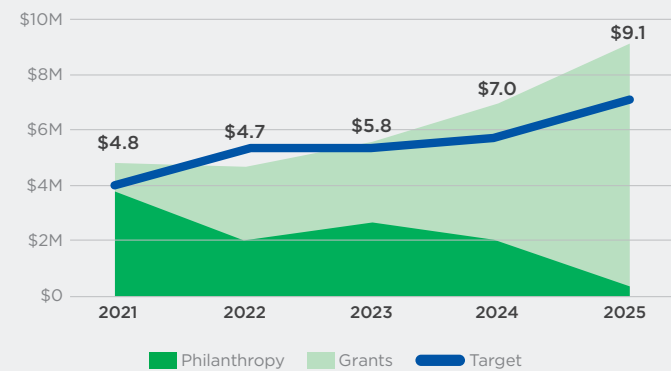
– Kimberly Cooley, Chair, Bon Secours St. Francis Foundation – Greenville, SC



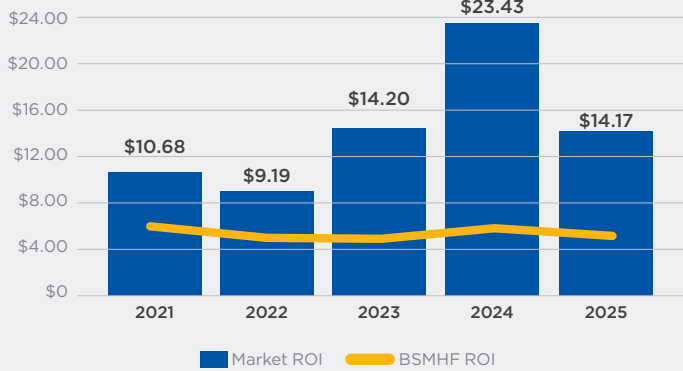
Bon Secours Community Works Foundation

Baltimore, MD

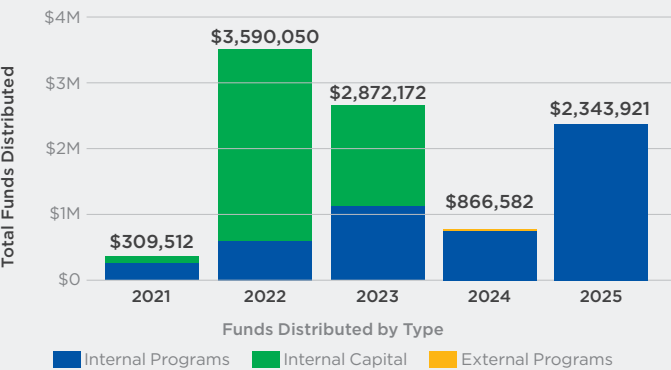
REVENUE & TARGET TREND
\$ IN MILLIONS



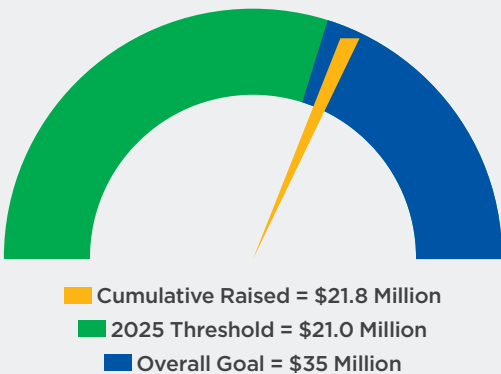
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$35 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT	Returning Citizens Program
	Food Access & Urban Farm
	Healthcare Career Training
	Affordable Rental Housing
	Community Resource Center

Jerome went from the streets to a fresh start, thanks to Clean & Green donors

The Bon Secours Community Works Clean & Green Program is rebuilding lives as it revives Baltimore communities, thanks to donors. Jerome Harris, III, a recovering alcoholic who was homeless, found self-respect and job skills through the program.

“We clean up the playgrounds and other places where children play,” says Jerome. “If it wasn’t for the donors supporting Bon Secours, it would just be a dump.”

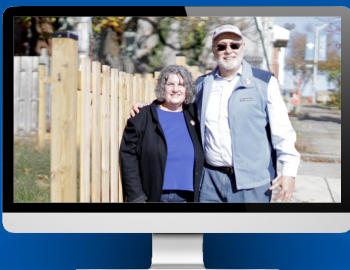
Clean & Green trains local workers with landscaping skills and essential employment skills like professionalism, teamwork, reliability, and conflict resolution. During this paid learning experience, trainees transform vacant lots into well-maintained, usable spaces. Participants also receive support and instruction to make sure they’re successful once the program ends.

“It gives you self-esteem because you’re self-sustaining,” he says. “It gives you integrity. They provide a great support system.”

Jerome is grateful for the opportunity and the skills he gained, and very proud to be helping his community. Hundreds of others have completed the job training program since it opened in 2006.

“I tell people who are in the same position I was in that there are opportunities. Community Works can help you like they helped me.”

Donations for the Clean & Green Program helped Jerome get his life back on track while improving outdoor spaces around Baltimore.



WATCH: Tim and Katy support Urban Farms so Baltimore residents have fresh, healthy foods

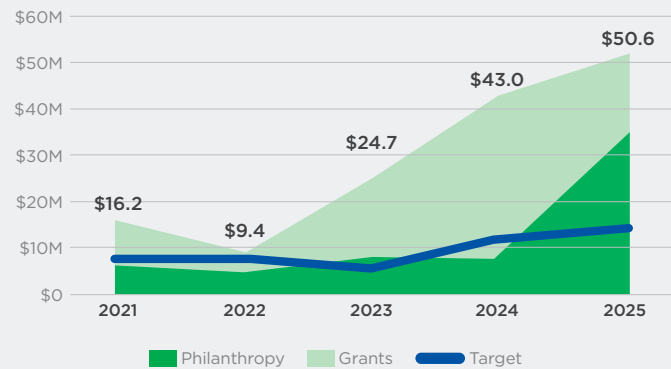


Click or scan the QR code to hear from Tim and Katy

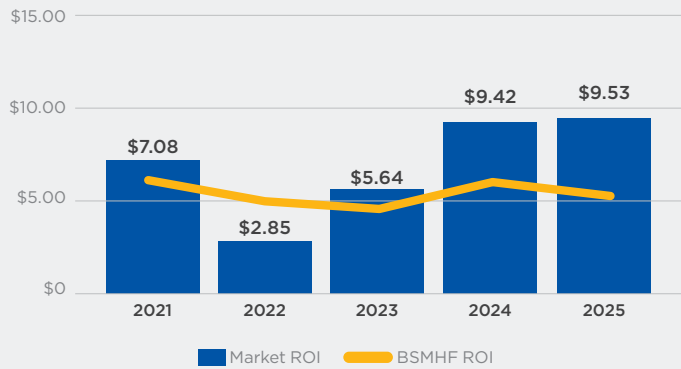
Roper St. Francis Foundation

Charleston, SC

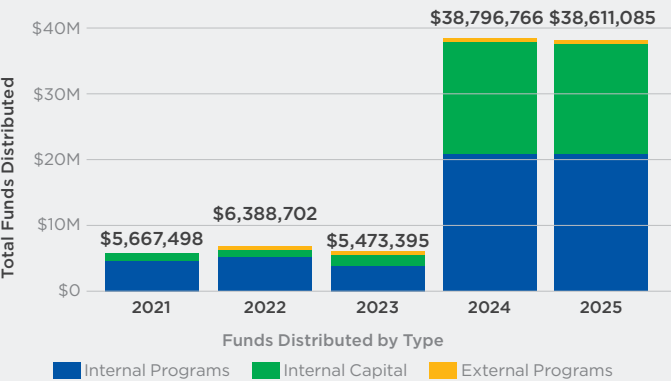
REVENUE & TARGET TREND
\$ IN MILLIONS



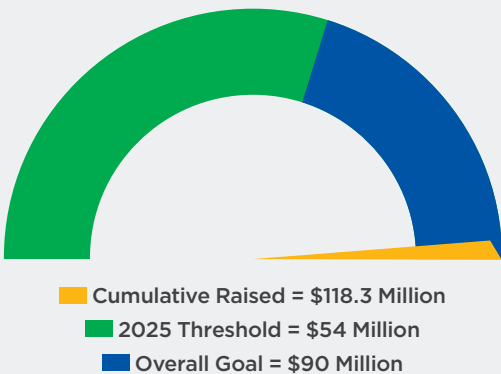
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$90 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT

- Mobile Health Units
- Certified Medical Assistant Program
- Children's Acute Care Unit
- The Greer Transitions Clinics
- Advanced Imaging Technology



STORIES OF IMPACT

Roper St. Francis
Foundation
Charleston, SC

Kelly from the Greer Transitions Clinic checked on Joseph when he needed help the most—leading to urgent treatment and a healthier future.

The donor-supported Greer Transitions Clinic helps Joseph get the medical care he needs

Joseph Harris never imagined a missed call could put his health at serious risk. Because he had changed his phone number, he missed an important cardiology appointment when the office couldn't reach him. After he missed another visit, Kelly from the Greer Transitions Clinic was concerned and drove to his home to check on him.

Joseph has long relied on the Greer Transitions Clinic for his care. He has Medicare but, like many patients, still needs personalized care coordination and clear communication to stay healthy. The clinic provides vital services not readily available elsewhere in the Lowcountry, made possible through generous donor support.

When Kelly found Joseph at home, he appeared weak, thin, and short of breath. He had considered calling an

ambulance but worried about how he would get home afterward. Kelly immediately called 911.

Joseph had surgery and spent nine days at Roper Hospital. When he returned home, the clinic supported his recovery, including providing nutritious meals.

"I love going to the Greer Transitions Clinic," Joseph says. "I don't want to go anywhere else."

Because of generous donors, uninsured and underinsured patients receive check-ins, transportation, medication support, healthy food, and connections to primary care—ensuring they don't fall through the cracks but instead can heal and thrive.

For Kelly, helping patients like Joseph is simply part of her calling. "It's a blessing to be able to help people every day," she says.



WATCH: Donors help Roper St. Francis transform the way they deliver care



Click or scan to see how donors are improving care in Charleston

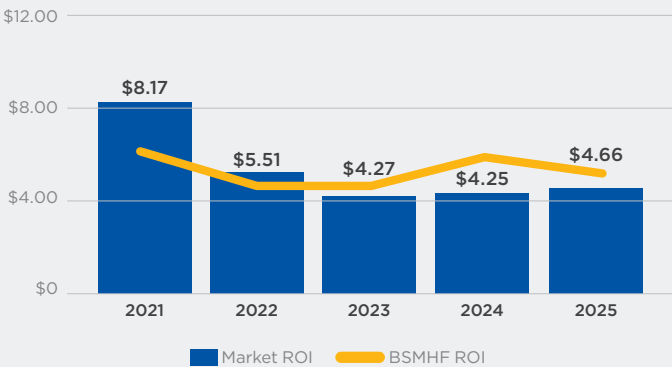
Mercy Health Foundation

Cincinnati, OH

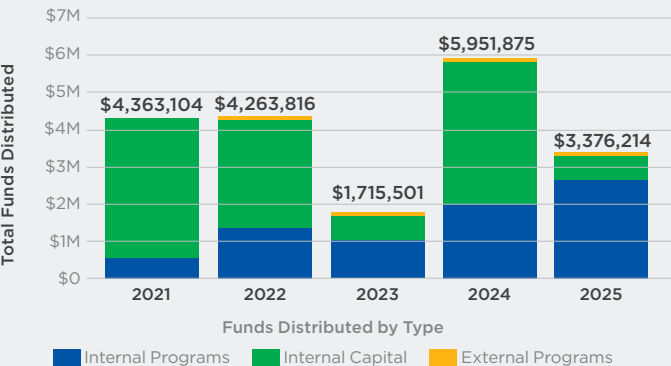
REVENUE & TARGET TREND
\$ IN MILLIONS



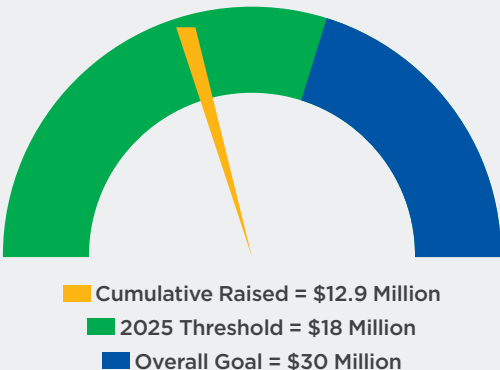
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$30 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT

- Funding for medical providers at Cincinnati Open tennis event
- Bi-directional amplifier to enhance on-site radio coverage for emergency responders
- Mercy Serves AmeriCorps program
- AEDs for first responder vehicles in Clermont County
- Perinatal Outreach community health program



STORIES OF IMPACT

Mercy Health Foundation

Cincinnati, OH

When Daniel Darko was diagnosed with cancer, he ended up hours from home for treatment. His insurance wouldn't pay for a place to stay, but donors helped him get a clean hotel room near the hospital so he could focus on getting better.

Donors helped Daniel focus on healing, not housing

When Daniel Darko was diagnosed with multiple myeloma blood cancer and needed more extensive care, his insurance sent him to Mercy Health in Cincinnati. But the daily follow-up appointments after surgery were over two hours away from his home.

"My insurance wouldn't cover a bone marrow transplant at my local hospital so I was referred to Mercy Health in Cincinnati," Daniel explains. "Unfortunately, my insurance also didn't cover lodging while I was there."

Thanks to donors, the Mercy Health Foundation helped him afford a hotel room within walking distance of the hospital. It helped so much that Daniel's recovery only took eight days instead of the two-week average.

"The Foundation was able to put me in a brand-new hotel that was very, very clean," Daniel says. "At that time, I had no immune system, so it was such a great help."

Daniel is feeling much better today and thanks Foundation donors for helping him feel like his old self again.

"When you are in cancer treatment, the last things you should have to worry about are the things the Foundation takes care of," he says.

"If donors weren't there for people like me, it would put a psychological and emotional toll on a patient. So, every dime you give is worth it. I am deeply grateful there are people out there who are willing to help."



WATCH: Donors support Dr. Battisti's efforts to train the best and brightest

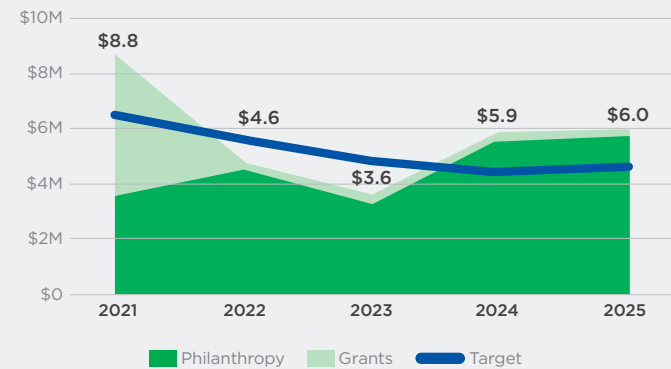


Click or scan the QR code to see how Dr. Battisti is training future caregivers

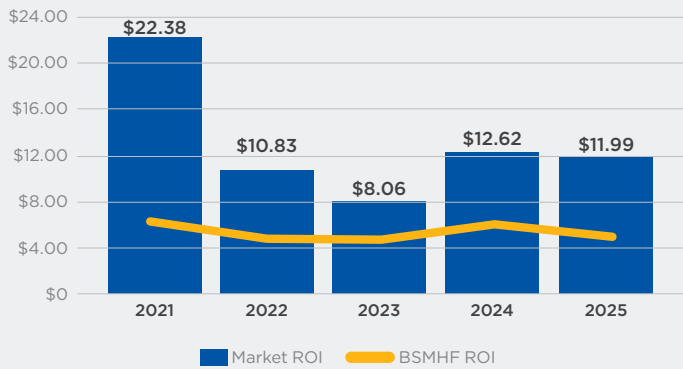
Bon Secours St. Francis Foundation

Greenville, SC

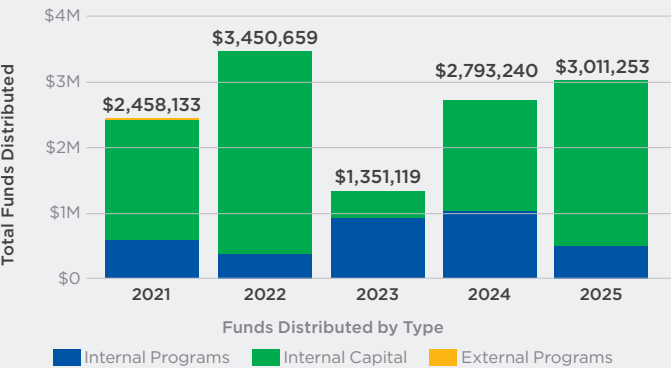
REVENUE & TARGET TREND
\$ IN MILLIONS



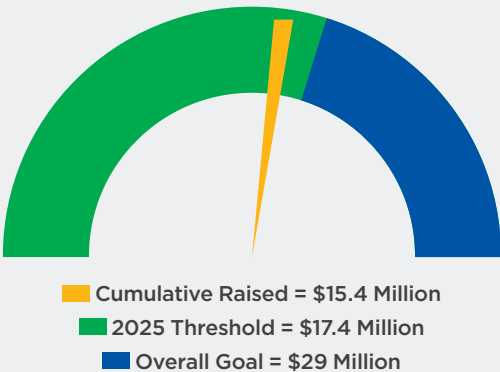
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$29 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT

- St. Francis Downtown lobby - main entrance renovation
- Renovation to add procedure suite in St. Francis Cancer Center
- Statues of the Ascending Christ on four campuses
- Comprehensive Breast Clinic at St. Francis Eastside
- Medications of Hope pharmacy for the underserved and Meds to Beds program

Ross found a career he loves through Project SEARCH, thanks to donors

Patient transport associate Ross Jeffeaux spends his days helping patients travel safely around the Bon Secours St. Francis Hospital campus. He also stocks critical supplies in the emergency room, ensuring that linens and IV equipment are ready and waiting. He is a vital part of the quality care provided at the hospital because of donor-supported Project SEARCH.

“Project SEARCH helped make a difference in my life. It gave me hope. It helped with my future because it taught me a lot of valuable skills and helped me expand the ones I already had,” Ross says. “My self-confidence has grown. I am able to work well with others. I am more compassionate and flexible now.”

Project SEARCH helps young adults with disabilities learn relevant, marketable skills in the health care field. It gives them the tools they need to get and keep jobs, like the one Ross has today.

“I like taking patients for tests or procedures,” he says. “I like the people I work with every day.”

Ross has his sights set on a continued future in health care. That future is bright and full of hope, he believes, because of donors.

“None of this would have been possible if it weren’t for donors,” says Ross. “They believe that people who have disabilities can change the world for the better, not just for the whole world but in their own communities.”



Donations to Project SEARCH make a difference in the lives of those with disabilities.



WATCH: Donors help Charles raise awareness for heart health

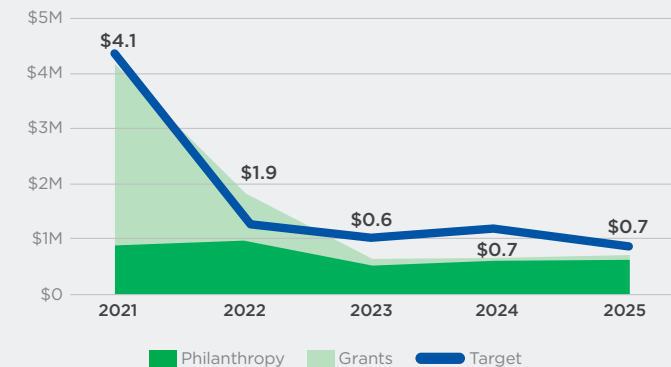


Click or scan the QR code to hear from Charles

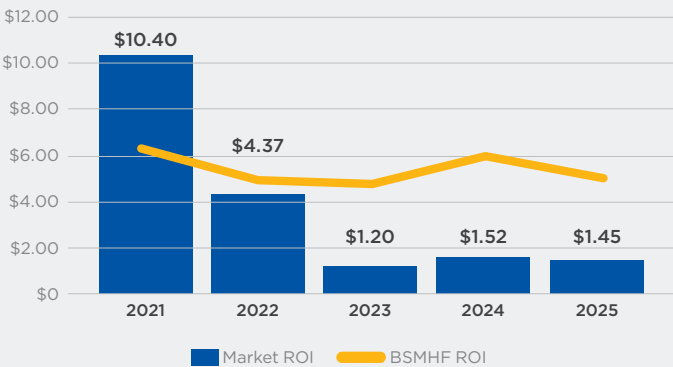
Bon Secours Hampton Roads Foundation

Hampton Roads, VA

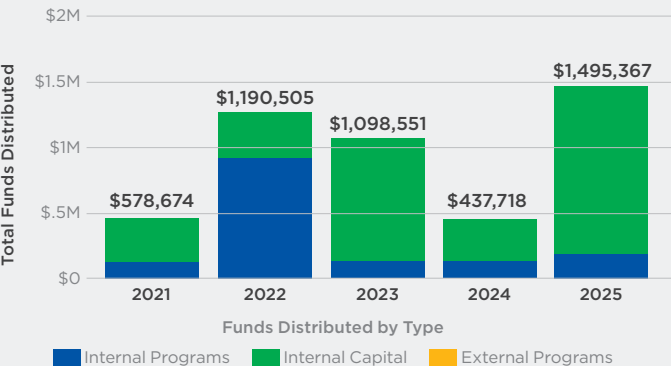
REVENUE & TARGET TREND
\$ IN MILLIONS



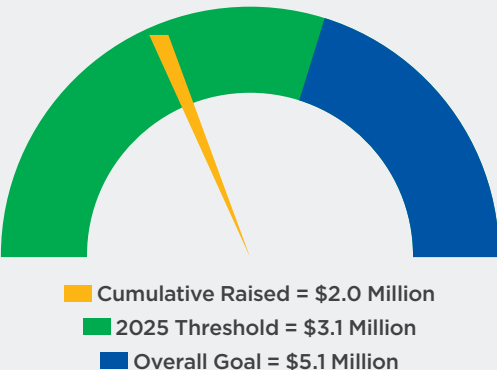
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$5.1 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT	Expanded access for Women's Imaging Center in Portsmouth
	Kidz'NGrief grief support services for Portsmouth children
	Bassinets for birthing unit
	Nursing simulation manikins for clinical education
	Camp Scrubs for teens interested in healthcare careers

STORIES OF IMPACT

Bon Secours
Hampton Roads
Foundation

Hampton Roads, VA

After paying bills, Diane and her husband don't have much money left to buy healthy groceries.



Donations help Diane get healthy food from Care-A-Van's new food pantry

Thanks to Bon Secours Hampton Roads Foundation donors, the Care-A-Van program now offers healthy food alongside the mobile health care services it provides. The added convenience helps families like Diane Golden's.

Diane works full-time as a lead custodian in the public school system. Her husband is a disabled amputee and receives Social Security. By the time they pay rent, utilities and medical expenses, there is little money to keep healthy food on the table.

"There are a lot of struggling people that are actually working," Diane says.

Because she works, Diane isn't eligible for public assistance. Her family is falling through the cracks, but with our donors' generosity, the Care-A-Van healthy food pantry offers Diane a helping hand.

"With the food we get from Bon Secours, we can actually make it to the next week," she says. "If they took that away, I don't know what we would do. This pantry is a great thing for me and my husband. We greatly appreciate the donors who support it."

A visual impairment prevents Diane from driving after dark. Her job moved her from the night shift to the day shift, but that made visiting other food pantries inconvenient. Because the Care-A-Van comes to her neighborhood, she can safely visit on her lunch break. She picks up fresh fruits and vegetables, eggs, peanut butter, and sometimes milk, cereal, and canned tuna or chicken.

"We greatly appreciate the food that we get," says Diane. "It's a blessing."



WATCH: Donors help women like Cynthia access superior cancer care



Click or scan the QR code to hear from Cynthia

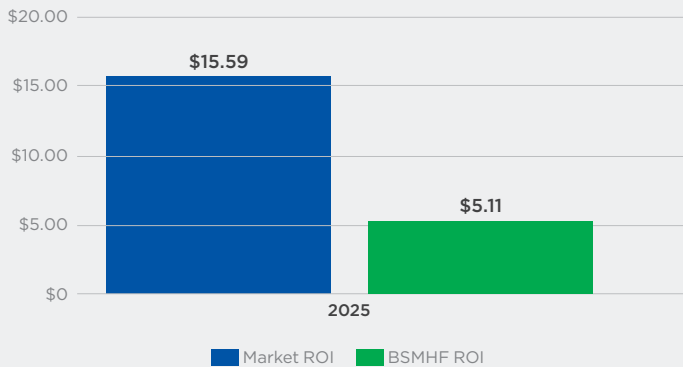
Mercy Health Foundation Irvine

Irvine, KY

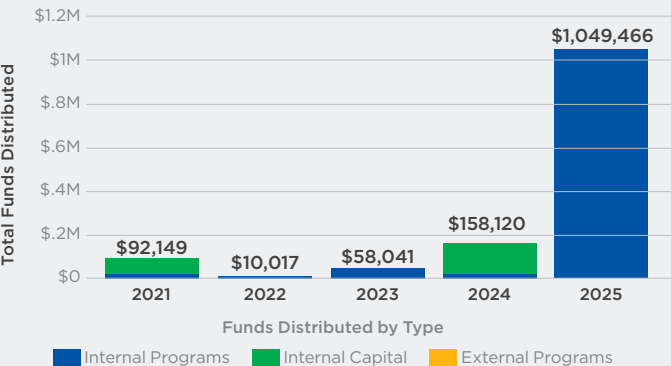
REVENUE & TARGET TREND
\$ IN MILLIONS



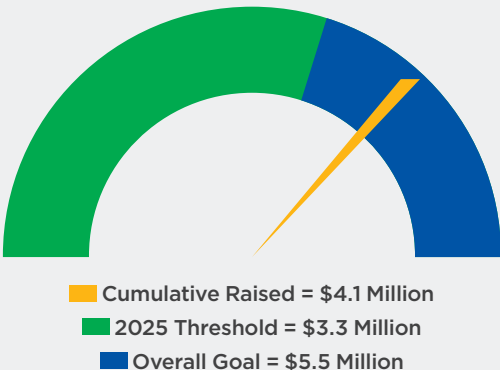
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$5.5 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT	Fibroscan for early detection of liver disease
	Cardiopulmonary Disease Program

Danny is getting stronger after joint replacement surgeries, **thanks to donors**

Danny Cox's body is showing the wear of a lifetime of hard work in construction. But he can keep going, thanks to our donors. After having hip and knee replacements, Danny has become an expert on physical therapy. He knows that donations are helping the therapists at Mercy Health — Marcum and Wallace Hospital be the best he's seen.

"I've been to therapy at other places and Mercy Health is just so much better," Danny says. "It's family oriented and they are much more professional and punctual. I wouldn't go anywhere else."

Danny has been going to therapy twice a week for the past four months after a knee replacement.

"My therapist really knows what he's doing. It's just unbelievable that a guy can know that much about the muscles in your body," he says. "I've got other problems going on and for him to be able to rehab one part of your body and not bother the other part, that takes a lot of experience."

Mercy Health Foundation Irvine donors who support outpatient rehabilitation help patients like Danny get back to work sooner. He's grateful for the connections he's made that makes rehab easier.

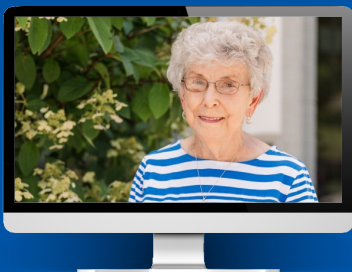
"The best part for me is how all the patients interact with each other," he says. "We talk to each other, and we help each other through the pain. It's more like a family. I look forward to going to see my workout buddies."

With a second knee replacement planned, Danny likely has more therapy in his future. But he doesn't mind. In fact, he's looking forward to it.

"I'll miss all of them when I have to leave. They're just very good people down there."



Danny Cox is grateful for Mercy Health Foundation Irvine donors who support outpatient rehabilitation services that help him heal after surgery.



WATCH: Thanks to donors, Estine can get outpatient infusions close to home

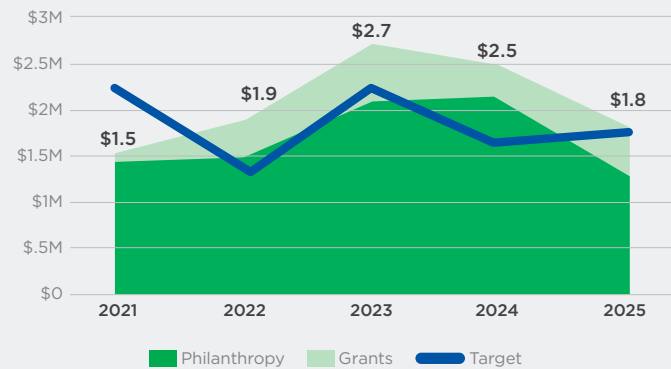


Click or scan the QR code to hear from Estine

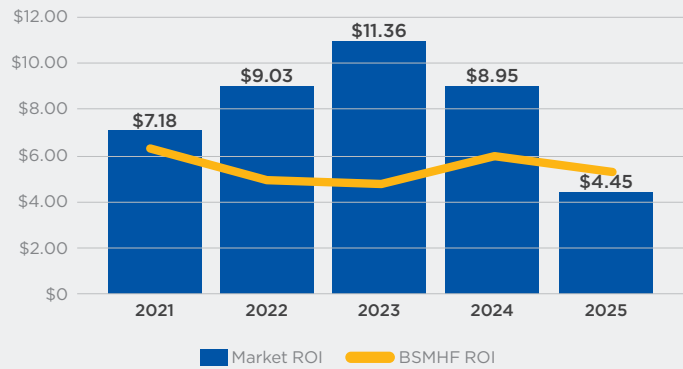
Mercy Health Foundation Greater Lima

Lima, OH

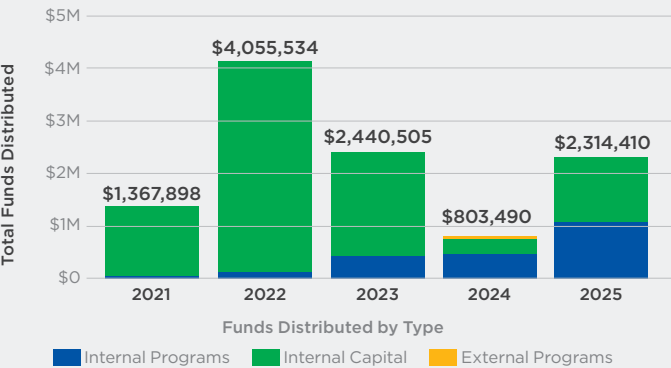
REVENUE & TARGET TREND
\$ IN MILLIONS



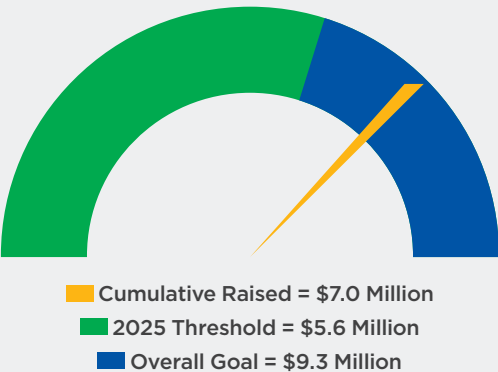
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$9.3 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT	Mercy Tots childcare
	Pediatric Rehab TheraSuit universal exercise unit/spider cage
	Behavioral health education coordinator
	Tea for the Soul restful pause program for staff
	New ambulance and police vehicle

STORIES OF IMPACT

Mercy Health
Foundation
Greater Lima
Lima, OH

Donors doubled the space for pediatric rehab, providing more room and more services for patients like Joshua.



A bigger, better rehab center helps Joshua reach his milestones

When Joshua Dailey began therapy for cerebral palsy at only six months old, the pediatric rehab facility was a small space in the basement of Mercy Health — St. Rita's Medical Center.

"It was quite a tight space. They were confined in little rooms in one section," says Joshua's mom, Brittney.

Today, because of generous donations, children receive therapy in a brand-new space on the second floor. It is more than twice the size of the old facility. Not only is there more room, but there are more staff members. That means they can serve more patients with even more services.

For Joshua and Brittney, the new space is allowing Joshua to reach even more of his therapy milestones.

"Joshua is now able to walk 100 feet using his Kaye walker," Brittney says. "He's able to spell his name and he's practicing writing his name."

Because Joshua needs extended therapy each week, Brittney is grateful that Mercy Health — St. Rita's Medical Center is conveniently located in their community. She is grateful for the donors who have helped provide the resources Joshua is using to excel.

"Every dollar you donate makes a huge difference for the kids that go there. I don't think you realize what an impact you can have on a child's life," says Brittney.
"Pediatric rehab has made a huge impact on mine. Joshua talks about his therapists every day. They are like family."



WATCH: Tom is grateful for donors who support great care close to home

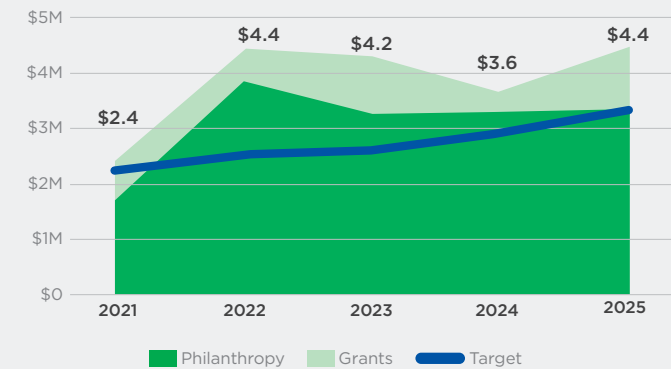


Click or scan the QR code to hear from Tom

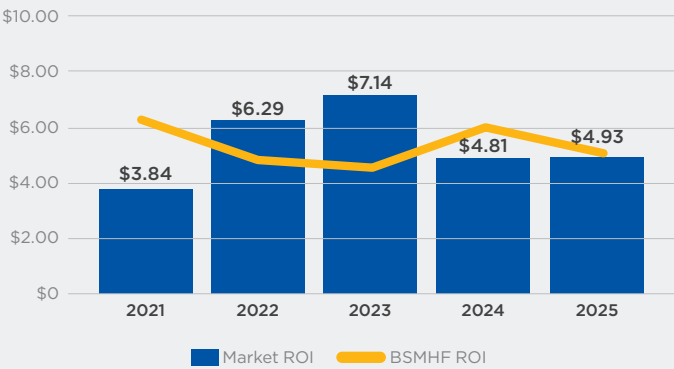
Mercy Health Foundation Lorain

Lorain, OH

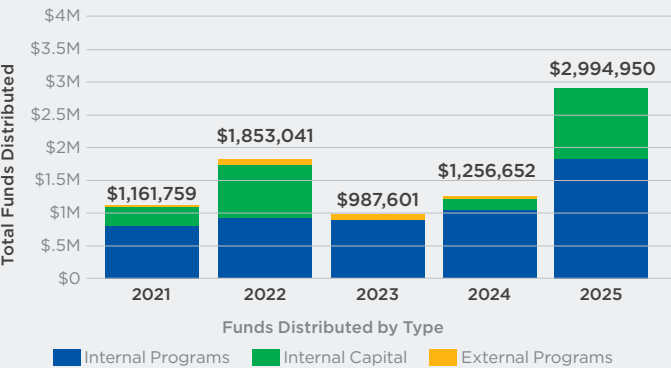
REVENUE & TARGET TREND
\$ IN MILLIONS



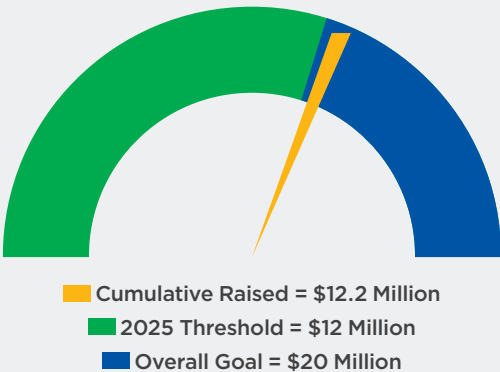
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$20 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT

- O'Brien Cancer Center renovation and naming
- Yuzon Medical Office Building renovation and naming
- Anthony Center for Graduate Medical Education naming
- Bitar Medical Center expansion - additional land donated
- Mobile Mammography Clinic

Jocelyn's birthing experience was better, thanks to donors



As a working mom with two sons, Jocelyn Ruiz is not used to sitting still. Thanks to donors, she didn't have to when she was in labor with her latest child, Elijanel.

Donations to Mercy Health Foundation Lorain provided the Veard Family Birthing Center with remote fetal monitors. These allow mothers in labor the option to move around rather than being confined to a bed or even a room.

"The old monitors were hard-wired," Jocelyn says. "Because the new one is wireless, I could move around, which gave me so much more flexibility. It made it easier for my family, too. We could walk around together and see people in the waiting room."

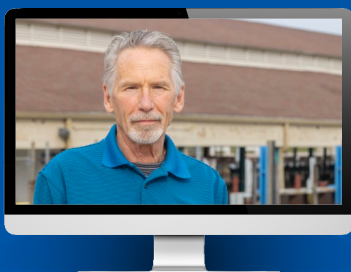
The new monitors increase patient comfort while letting health care professionals still closely monitor everything happening with the baby. Moms can even use them while bouncing on a birthing ball.

"Moving around can really help get labor going," Jocelyn says.

She's really happy that she was able to do what she needed to do as a mom going through labor. If she needed to walk, she could. If she thought sitting on a birthing ball would help, she would - without ever once worrying that something could happen to her baby and she wouldn't know it.

"I want to express my gratitude to those who made it possible to have these monitors," she says. "Their contribution really made my labor much easier because I could still be mobile."

Birthing moms feel comfortable and safe because donors provide the best equipment for patients in Lorain.



WATCH: Cardiac rehab helped Dale recover after a near-fatal heart attack



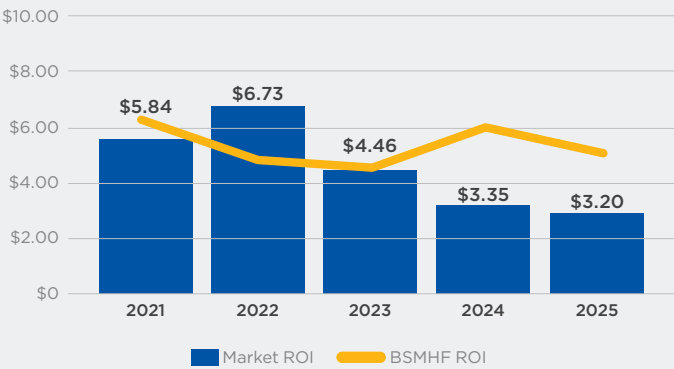
Click or scan the QR code to hear from Dale

Mercy Health Foundation Lourdes Paducah, KY

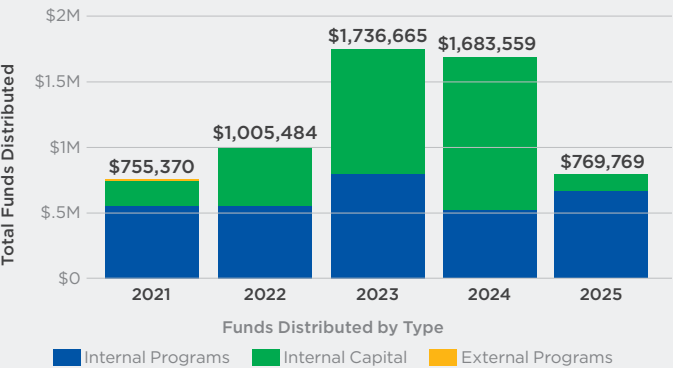
REVENUE & TARGET TREND
\$ IN MILLIONS



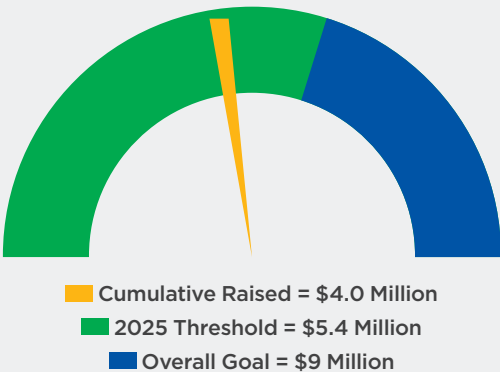
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$9 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT	Cancer Campaign – cold cap therapy, nutritional needs, transportation assistance, and Look Good, Feel Better initiative
	Women’s services – new boutique ultrasound space and neonatology program
	Feminine Hygiene Kits for girls in need in our community
	Scholarships for Future Physician Program participants
	Hybrid OR upgrade

STORIES OF IMPACT

Mercy Health
Foundation
Lourdes
Paducah, KY

Donors provide 3-D mammography and great cancer care to women like Vanessa. Thanks to this technology, her cancer was detected early.

Vanessa is thankful for great cancer care close to home, **because of donors**

Vanessa Dallas was aware of one lump in her breast when she first called her doctor last year. But donations to provide Mercy Health — Paducah Women's Imaging Center with the latest 3-D mammogram technology gave her doctors a clearer picture of her health.

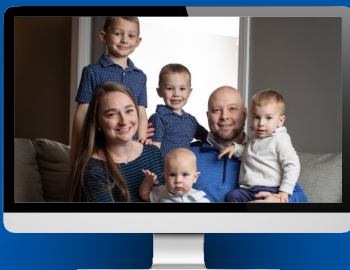
"3-D mammography was instrumental in finding a second lump that I hadn't felt myself," Vanessa says. "I am here today because of that."

For Vanessa, traveling to another city for her cancer treatment wasn't even a consideration. Mercy Health had everything she needed right in her hometown.

"I am absolutely blessed by the wonderful care that I got from day one at Mercy Health," she says. "Treatment for cancer is not easy. To be able to stay home and close to my family was a blessing. I am very grateful for all the tools I had right here in Paducah."

Those tools ranged from 3-D mammography to cold-cap technology and everything in between. Vanessa's cancer journey started with advanced diagnostic imaging, but it continued with chemotherapy. She used donor-funded cold-cap technology to prevent hair loss from the powerful cancer fighting drug.

"To know there are folks in my local area that provide those opportunities to cancer patients is amazing," Vanessa adds. "I don't know if you'll ever know how deeply important those gifts are to us. They are profound to patients going through cancer."



WATCH: Mary Ann appreciates donors who support the Little Miracles Birthing Center

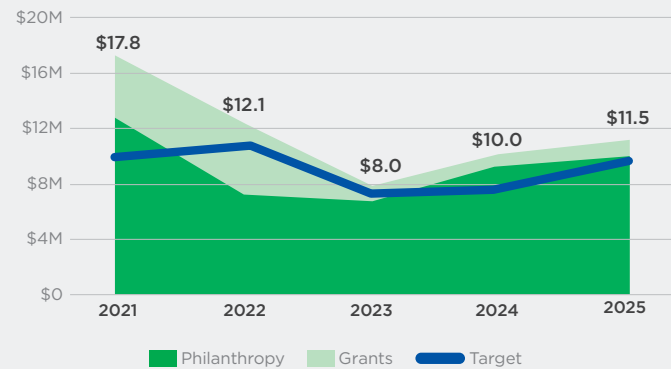


Click or scan the QR code to hear from Mary Ann

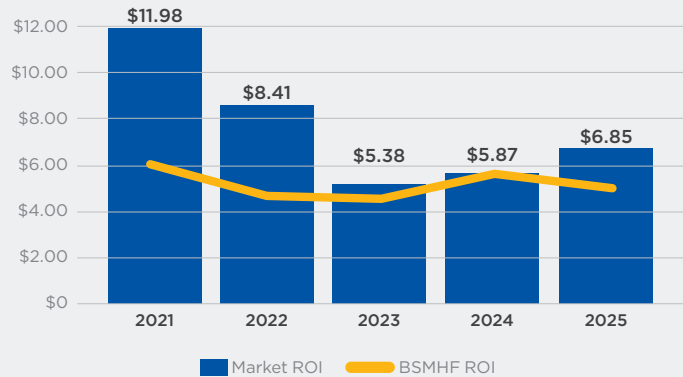
Bon Secours Richmond Health Care Foundation

Richmond, VA

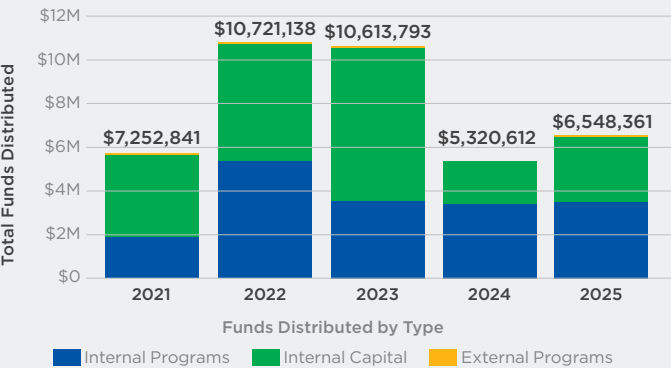
REVENUE & TARGET TREND
\$ IN MILLIONS



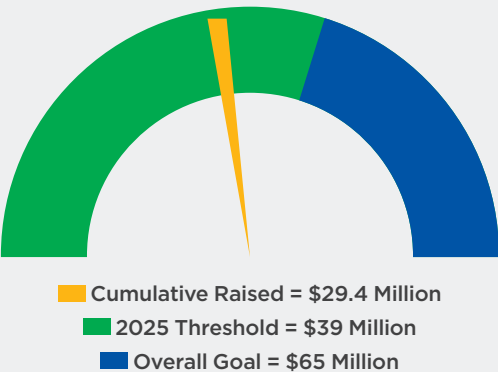
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$65 MILLION



IMPACT MADE
POSSIBLE
BY DONOR
SUPPORT

- Rappahannock General Hospital Outpatient Infusion Center and Cancer Clinic
- AngelEye cameras for parents to see baby in NICU
- Violence Response Team expansion to Petersburg, VA
- Over \$700,000 in nursing scholarships awarded
- Noah's Children ongoing support

Edna is serving patients and God, **with help from donors**

Edna Moody has always had a calling to care for others. It's what compelled her to become a nurse. It's why she is a pastor at her church and a caregiver for family members. And now, with help from our donors, it's why she's studying to become a hospital chaplain.



Edna's latest journey began because members of her church started turning to her for advice. They saw how she was caring for her mother and husband with their health challenges and wanted to know how to manage their own situations.

"I wanted to make sure I was giving the best information possible," Edna says. "I thought maybe I needed to take some classes to make sure I'm saying the right thing. A friend had decided to go back to school to be a counselor and we decided to do it together."

During the application process, she discovered the Bon Secours Clinical Pastoral Education program. Donations for the program are helping Edna cover the cost of books, supplies and transportation while she embarks on yet another way to take care of those in need.

"It was God's way of getting me through another door," Edna says. "My family and congregation can see the impact this has had on me, and how I can help others."

Edna wants to say thank you to donors, not only for herself, but for the people she's had an opportunity to serve.

"If I met the donors who support this program, I'd probably weep," she says. "They may not know how important this is, not just for me but for our entire community."

The donor-supported Clinical Pastoral Education program trains people like Edna to serve God as a hospital chaplain.



WATCH: Staying in the Reinhart Guest House kept Pearl close to her husband in Cardiac ICU

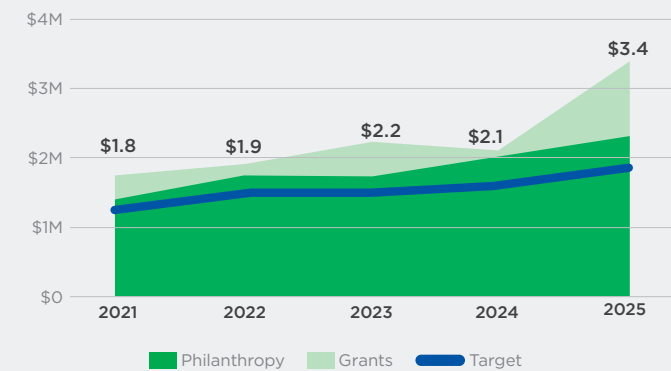


Click or scan the QR code to hear from Pearl

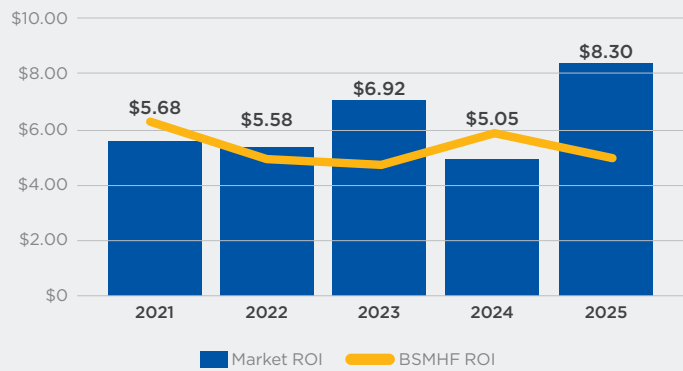
Mercy Health Foundation Clark & Champaign Counties

Springfield, OH

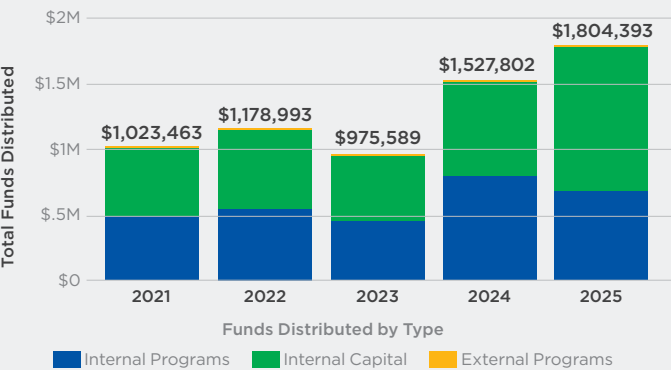
REVENUE & TARGET TREND
\$ IN MILLIONS



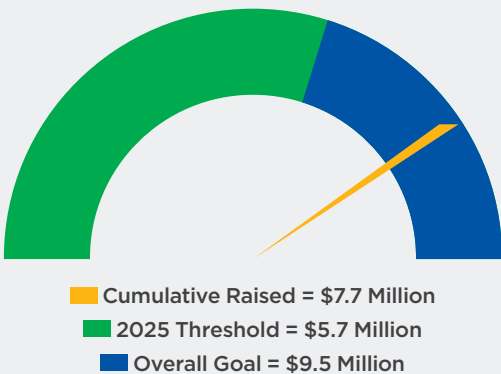
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$9.5 MILLION



IMPACT MADE POSSIBLE BY DONOR SUPPORT	Urbana Cancer Center
	Redesigned Acute Rehabilitation Center
	Community paramedicine
	Karen Teusink Integrated Breast Center
	Men's health initiative



STORIES OF IMPACT

Mercy Health
Foundation Clark
& Champaign
Counties

Springfield, OH

Matt is only minutes away from expert cancer treatment at the new Mercy Health — Urbana Cancer Center.

Because of donors, Matt gets excellent cancer care close to home

Matt Vanscoy is no stranger to cancer treatment. His wife was a patient at Mercy Health — Springfield Cancer Center before her passing. Now, Matt is battling esophageal cancer. But unlike his wife, he can receive chemotherapy infusions at the new donor-supported Mercy Health — Urbana Cancer Center.

Matt is grateful that these amenities are available in his community. The new center is located only five minutes from his home.

“My family won’t let me drive by myself because they don’t know what the chemo will do,” Matt says. “My sister comes in from Troy and stays with me. Then I have to go back after to get the pump off and as soon as I am done, I’m back home.”

Thanks to donors, the center was also equipped with new IV pumps and infusion treatment recliners for patients like Matt. The guest areas and nurses’ station were renovated, and there is even an in-house pharmacy.

“Urbana Cancer Center is very nice, very clean and very spacious,” Matt says. “There are cubicles so I can talk to my neighbors and WiFi so I can do what I want to do.”

Having the upper hand in battling his cancer is critical for Matt. He appreciates donors who support the Mercy Health Foundation Clark & Champaign Counties so he and others can get life-saving cancer care.

“To all the people who think of others and show financial support, thank you so very much,” he says. “I have two handicapped adult children and you are helping me to take care of them too.”

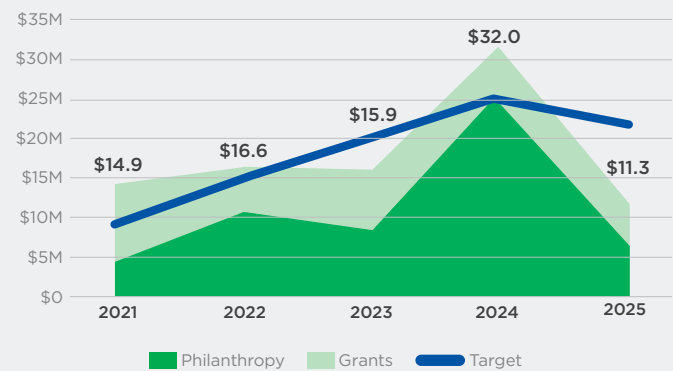


WATCH: Supporting their community is a family tradition for the Warrens

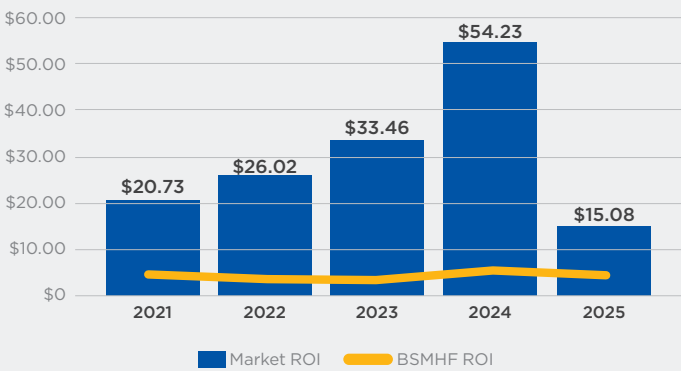


Click or scan the QR code to hear from Scott and Robert

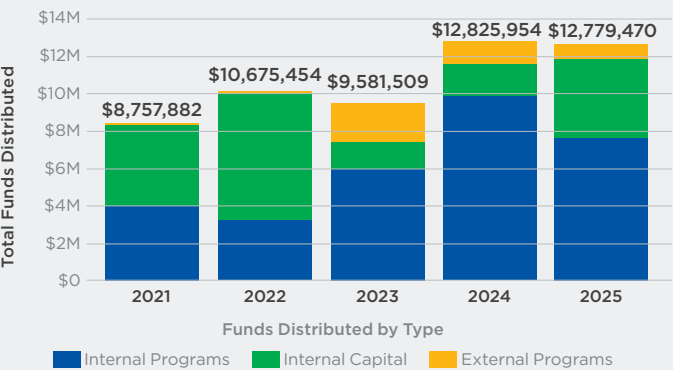
REVENUE & TARGET TREND
\$ IN MILLIONS



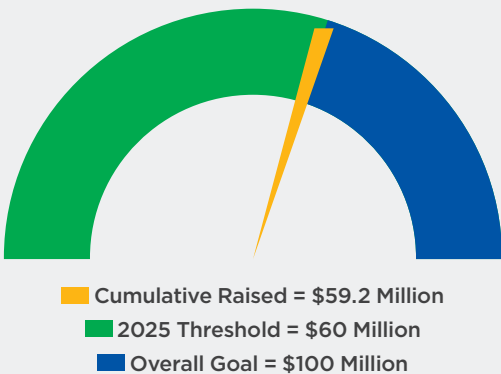
ROI AND COST TO RAISE A DOLLAR



PHILANTHROPY SUPPORT
(FOUNDATION DISTRIBUTIONS)



STRATEGIC PLAN PROGRESS
PATH TO \$100 MILLION



IMPACT MADE
POSSIBLE
BY DONOR
SUPPORT

- Real estate for Perrysburg Hospital
- Medical office renovations on the former St. Luke's Hospital campus
- St. Charles Women's Center
- St. Anne Women's Imaging

Because of donors, Meghan got a diagnosis and surgery that saved her vision

Meghan Russell's eyesight had never been sharp but she assumed her eyes were just aging like she was. Eye doctors' tests and procedures yielded no results, and then a vision test at the BMV revealed it was getting even worse. She knew it was time to seek answers.

"I scraped by with the left eye being 20-40, but my right eye was 20-400," Meghan says. "I didn't know that was possible! I stopped driving because of how bad it got."

She ended up at Mercy Health — St. Vincent's Medical Center's new Mercy Health Neuroscience Institute. Thanks to donors who contribute to the Neuroscience Institute, Meghan had an MRI that finally revealed a brain tumor the size of an orange. It was putting pressure on her optic nerve and affecting her vision.

Doctors at the world-class institute were able to successfully remove the benign tumor after 13 hours of surgery.

"It was a challenge, and I knew it was going to be a tough case," says her surgeon, Dr. Sean Xin. "She was blind from the tumor. I knew that we could get her vision back, and I was excited for that outcome."

As Dr. Xin predicted, almost immediately after surgery Meghan could read the wall clock in her hospital room. She's back to doing things like reading and studying continued education so she can return to her old career.

She is grateful that Mercy Health Foundation donors made this life-changing care possible for her.

"I encountered so many wonderful people who were there for me day and night," she says. "I'm eternally grateful to everyone!"



Meghan Russell is grateful for donors who support the Mercy Health Neuroscience Institute where she found answers to her worsening eyesight. Neurosurgery removed the massive brain tumor that was impacting her vision.



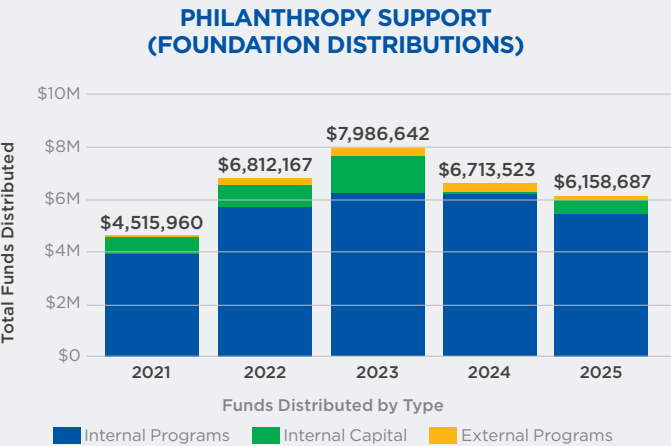
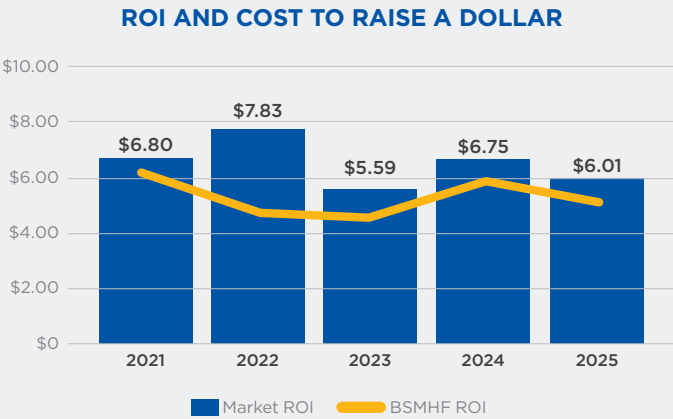
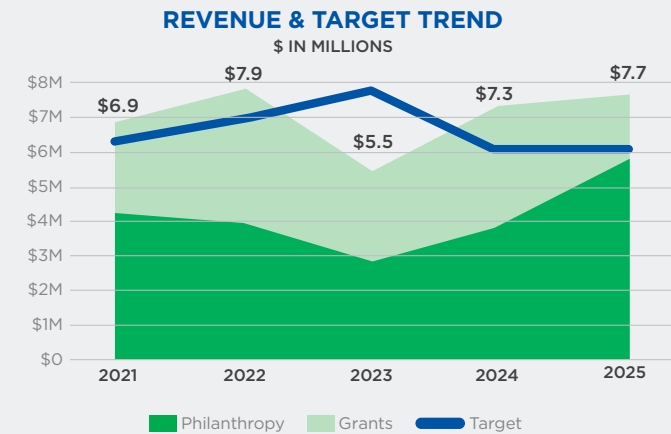
WATCH: Donors help Toledo Innovation grow jobs and build healthier communities



Click or scan the QR code to hear from Craig

Mercy Health Foundation Mahoning Valley

Youngstown, OH



IMPACT MADE POSSIBLE BY DONOR SUPPORT	Respite of Hope medical care for the homeless
	A number of Community Health programs
	The Joanie Abdu Comprehensive Breast Care Center
	Dental Clinic and Residency Program
	Use of floatation tanks as stress relief for physicians and nurses



STORIES OF IMPACT

Mercy Health
Foundation
Mahoning Valley,
Youngstown, OH

Thanks to our donors, mammograms are offered at convenient locations in the community to help women like Dorothy and her fellow church members stay up to date on their annual breast cancer screenings.

Joanie-on-the-Go brings mobile mammograms to Dorothy's church

Because of donors who support Joanie-on-the-Go, Dorothy Macklin can care for her physical health and spiritual health at the same time.

Donations enable the mobile mammography program to offer breast cancer screenings at many locations in Youngstown, including Holy Trinity Missionary Baptist Church, where Dorothy received her mammogram.

"It is just a total blessing for the community," says Dorothy. "They're meeting us where we're at, and I appreciate that."

Dorothy is married to Trinity's pastor, Rev. Dr. Lewis W. Macklin II. Together, they have eight children. She works as an academic coach at Youngstown Early College High School. With her busy schedule, it can be difficult to find time for medical care.

"We're middle class, working hard, trying to make it,"

she says. "Since I work in a school district, I'm there until 4 p.m. It's difficult to find appointments later in the day so this is a blessing to me and to our members."

Dorothy was among 20 women from Trinity and nearby congregations who were screened during the Joanie-on-the-Go visit. She believes providing mammograms in a familiar setting surrounded by friends is important.

"We encourage our senior members to get their mammograms. Because we're together and here at home, it's easier for the ladies. The fear is diminished. They have to go, but we were going with them. That really helped."

Dorothy understands the importance of regular screenings and wants to make sure her family does, too.

"I had my daughters go," she says. "I was like, 'If I gotta go, everybody's gotta go!'"



WATCH: Donors support programs that keep seniors like Peggy fit and healthy



Click or scan the QR code to hear from Peggy

Glossary

Revenue / Total dollars raised

Revenue / Total dollars raised represents all outright gifts of cash (excluding payments on pledges from previous years), grant awards and new gift commitments made in the reporting year. New gift commitments include all new pledges and letters of intent (including revocable gift commitments) and the current market value of irrevocable planned gifts. Total dollars raised is a more thorough measurement of our fundraising performance than cash gifts alone.

Return on investment

ROI is the product of dividing gross funds raised by total fundraising (operating and employment) expenses, representing the financial return on each dollar spent raising funds during the reporting year. It is an indicator of fundraising effectiveness, illustrating the amount applied toward the bottom line, in relation to the cost. ROI helps us determine proper investment to generate greater fundraising revenue.

Cost to raise a dollar

Foundation operating and employment expenses divided by revenue. Cost to raise a dollar is a measure of fundraising efficiency that evaluates the total amount spent to raise each dollar in support of our Mission. The costs and benefits of fundraising need to be evaluated in the proper context to ensure effective allocation of resources and strategies.

Philanthropy support (foundation distributions)

Funds distributed from the Foundation in the current reporting period to or on behalf of Bon Secours Mercy Health for programmatic and capital needs. This figure does not include fund distributions from grants. These measures demonstrate the value of the Foundation to Bon Secours Mercy Health: using donors' generosity to help people live their best lives through true healing.

Strategic plan progress

Strategic plan progress represents each market foundation's cumulative fundraising revenue production through 2025 toward its local five-year strategic plan goal. The charts show progress through the first three years of the plan, the revenue threshold needed to remain on pace, and the total five-year goal supporting the Foundation's path to \$500 million by 2027.

Bon Secours Mercy Health Foundation Leadership

As of May 2026

President, Bon Secours Mercy Health Foundation – **Tim Koder**

Baltimore, MD Market Foundation President – **George Kleb**

Charleston, SC Market Foundation President – **Anthony Burchard**

Cincinnati, OH Market Foundation President – **Missy Hendon Deters**

Greenville, SC Market Foundation President – **Erik Whaley**

Hampton Roads, VA Market Foundation President – **Carrie Miller**

Irvine, KY Market Foundation Director of Development – **Kathy Withers**

Lima, OH Market Foundation President – **Sara Ambroza**

Lorain, OH Market Foundation President – **Scott Pember**

Paducah, KY Market Foundation President – **Jessica Toren**

Richmond, VA Market Foundation President – **Ann Carpin**

Springfield, OH Market Foundation President – **Kristy Kohl McCreedy**

Toledo, OH Market Foundation President – **Tim Koder**

Youngstown, OH Market Foundation President – **Paul Homick**

Vice President, Annual Programs – **Tara Miller**

Annual Programs Director – **Audrey Fortner**

Annual Programs Director – **Emma Bachelder**

Annual Programs Director – **Anna Vanderburg**

Vice President, Charitable Estate & Planned Giving and Legal Counsel – **Brad Blandin**

Director, Charitable Estate & Gift Planning and Staff Counsel – **Alexandra Badman**

Vice President, Solutions Group – **Eric Lemen**

Director, Data Solutions – **Teresa Dick**

Director, Operational Performance – **Amanda Baird**

Director, Donor Portfolio Strategy & Analytics – **Rachel Du**

Director, Funder Solutions – **Manda Rice**

System Director, Board Relations – **Becky Sittason**

System Director, Grants – **Alice Parisi**

Director, Grants & Organizational Giving – **Carrie Brekke**

Director, Grants & Organizational Giving – **JoAnn Christie**

Director, Grants & Organizational Giving – **Kristina Nicholas**

Director, Grants & Organizational Giving – **Ashley Pere**

Director, Market Foundation Strategic Initiatives – **Jon Labbe**



THANK YOU, 2025 Sponsors!



Fifth Annual Bon Secours Mercy Health Foundation Golf Invitational

September 21-23, 2026
TPC Sawgrass, Ponte Vedra Beach, Florida



WATCH: Your Giving in Action

When you give, you make a difference that saves and improves lives right in the community you choose to support. We depend on every donation to provide medical services and outreach programs that make each location a better, healthier place to call home. In this video, hear directly from people who share why they are grateful for donors like you.

The fourth annual BSMH Foundation Invitational raised a generous \$1.4 million during the two-day golf event at Sea Island Resort in Georgia. Over 125 guests attended, representing 50 sponsors, 23 golf teams and executives from BSMH and the BSMH Foundation.

Besides golfing, guests were entertained with receptions, a hospitality gifting suite, Jekyll Island tour, dinners including a live auction and stand-up comedy by Joe Piscopo. Guests also attended an educational session with BSMH CEO John Starcher who shared emerging trends in health care and how philanthropy helps BSMH stay positioned for growth opportunities and challenges in the industry. Topics included supply chain, new business development, the current and future state of health care and impact at BSMH, utilization of AI and more, reflected through the lens of BSMH's guiding Christ-centered Mission.

Special thanks to all sponsors and generous donors!



[Click or scan QR code to watch video highlights from the 2025 BSMH Foundation Golf Invitational](#)



BON SECOURS MERCY HEALTH
Foundation

(800) 999-2744 | GiveBSMH.org